

Name: \_\_\_\_\_

ID: \_\_\_\_\_

Date: \_\_\_\_\_

Counselor Contact: \_\_\_\_\_

**Major Requirements: 16 units**

**A grade of "C" or better is required in the following courses**

<b>CERTIFICATE OF ACHIEVEMENT (F.2043.CA)</b>	<b>C-ID</b>	<b>Units</b>	<b>Completed</b>	<b>In Progress</b>	<b>Planned</b>
BA 38, Operation of the Small Business		3			
BA 51, Business Planning		1.5			
BA 52, Introduction to Entrepreneurship		3			
<b>Electives: Select a minimum of 8.5 units from the following:</b>					
ACCTG 4A, Financial Accounting	ACCTG 110	4			
ACCTG 70, QuickBooks Fundamentals		3			
ACCTG 80, Accounting for Managers		3			
BA 10, Introduction to Business		3			
BA 19, Work Experience Education		1-3			
BA 30, Personal Finance		3			
BA 43, Principles of Management		3			
BT 131, Applied Accounting		3.5			
MKTG 10, Principles of Marketing		3			
MKTG 11, Selling and Sales Management		3			
MKTG 12, Advertising and Promotion		3			
MKTG 21, Digital Marketing		3			

**NOTES:**

1. Students will learn what they need to develop ideas into successful startups, how to increase entrepreneurial opportunities in their existing businesses, and how to successfully manage a small company.
2. Some of the above courses may have prerequisites. See the catalog or schedule of classes.
3. The Certificate of Achievement requires completion of the major (16 units) with a "C" or better grade in each course.